

Cost Proposal

Response to RFP: Statewide Victim Information and Notification System
Iowa Department of Justice, Crime Victim Assistance Division
Lucas State Office Building
321 E. 12th Street
Des Moines, Iowa 50319

Information Strategies, Inc. (InfoStrat)
5101 Wisconsin Ave, NW, Suite 420
Washington, DC 20016

Cost Proposal Form

Costs		
Description		Cost Breakdown
Development and Implementation, by deliverable, or system feature (insert additional rows if necessary) of the Statewide Victim Information and Notification System	\$597,508.00	<ul style="list-style-type: none"> - SAVIN360 Configure for state Requirements: \$101,382 - Portal Modifications: \$96,130 - Telephony Configuration: \$30,267 - Data Exchanges: \$253,754 - Language Translation for message Scripts: \$30,000 - Marketing and Outreach: \$20,000 - Testing: \$50,985 - Training: \$14,990
Monthly fee for service and support for the first four years	\$1,561,607.75	<p style="text-align: right;">\$35,899.03*/month</p> <p>Note: lump sum amount assumes that monthly operations begin in the middle of month 5</p>
Total	\$2,159,115.75	

Please note that a Respondent is not required to provide a lump sum amount to provide a specific service if that Respondent will not incur the cost.

Notes

License Costs

Licenses (Microsoft Dynamics 365 and Azure subscriptions must be procured by CVAD as the reduced pricing is only available from your Enterprise Agreement with Microsoft; InfoStrat cannot procure these licenses for you. Anticipated subscriptions requirements are:

- 50 Power App Per User Subscriptions, each subscription = \$46.34 per user per month
- 100 Power App Per App Subscriptions, each subscription = \$11.58 per user per month
- 1 Azure Virtual Machine, 2 Azure Web Applications, Azure Blob Storage; \$576.69 per month

A quote has been provided by CDW-G, which currently holds your Enterprise Agreement.

Estimated counts are based on the information provided in the question and answer. However, you may not need those exact number of subscriptions. These counts are provided for budgeting purposes. InfoStrat can help you determine actual subscription needs during implementation.

Acceptable Forms of Payment

InfoStrat will accept the following forms of payment:

- ACH
- Check

Discounts

The following are provided as requested by the RFP

- Prompt payment discount: InfoStrat agrees to 1% discount on Net 60 Day Term
- Cash discount: InfoStrat agrees to no cash discount

Payment Milestones

The following table details the payment milestones with expected milestone date based on Implementation Plan. InfoStrat will invoice 10% on kickoff, 20% at the conclusion of each of the four development sprints, and 10% upon Go Live.

<i>Milestone</i>	<i>Expected Milestone Date</i>	<i>Amount</i>	<i>Prompt Payment Discount (Milestone + <60 days)</i>
<i>Kickoff</i>	1/3/2020	\$59,750.80	\$59,153.29
<i>Sprint 1 Complete</i>	1/30/2020	\$119,501.60	\$118,306.58
<i>Sprint 2 Complete</i>	2/28/2020	\$119,501.60	\$118,306.58
<i>Sprint 3 Complete</i>	3/27/2020	\$119,501.60	\$118,306.58
<i>Sprint 4 Complete</i>	4/24/2020	\$119,501.60	\$118,306.58
<i>UAT and Go Live Complete</i>	5/15/2020	\$59,750.80	\$59,153.29

Optional Costs

Phase Two involving the implementation of a web service data exchange with Sites by working with vendors to update their offender management systems to provide data via direct data exchange entails the following costs.

- Payments to vendors to implement the web service: \$154,000
- Payments to vendors for per Site deployments: \$123,750
- Review and testing of Site data: \$109,360

*Due to anticipated reduction in support activity after implementing the web service, if the option is exercised, the monthly operations cost will be reduced to \$32,283.71 per month.

